

Message Text

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FM SECSTATE WASHDC

TO AMEMBASSY MEXICO

UNCLAS STATE 186083

E.O. 11652: N/A

TAGS: ETRD, MX

SUBJECT: RESTRICTIONS ON THE IMPORTATION OF U.S.-MADE
CEMENT VIBRATORS INTO MEXICO

SENATOR BENTSEN HAS WRITTEN US ON BEHALF OF MR. TOM
W. FLEENER, SALES MANAGER OF THE DREYER VIBRATOR CO., INC.
OF SAN ANTONIO, A MANUFACTURER OF GASOLINE AND ELECTRIC
CEMENT VIBRATORS. FLEENER CLAIMS THAT THE IMPORTATION OF
HIS COMPANY'S PRODUCTS INTO MEXICO HAS BEEN BANNED SINCE
THE LATE 1960'S WHEN STOWE MANUFACTURING BEGAN PRODUCTION
OF A COMPETITIVE PRODUCT IN MONTEREY. FLEENER BELIEVES, ON
THE BASIS OF DISCUSSIONS WITH A COMPANY WHICH HAD PREVIOUSLY
ACTED AS DREYER VIBRATOR'S REPRESENTATIVE, THAT HIS COMMANY
COULD STILL DO A GOOD BUSINESS IN MEXICO, EVEN OVER THE 20
PERCENT TARIFF, IF THE GOM WOULD ALLOW SUCH PRODUCTS TO BE
IMPORTED. EMBASSY IS REQUESTED TO LOOK INTO THE MATTER
AND SEE IF FLEENER'S STATEMENT OF THE FACTS IS ACCURATE.
WASHINGTON SHOULD BE KEPT ADVISED OF PROGRESS SO THAT WE
IN TURN CAN KEEP SENATOR BENTSEN'S OFFICE INFORMED.
KISSINGER

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Message Attributes

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